

Dear Sir,

Persico S.p.A., the European leader in mold manufacturing for the Rotational Molding industry since 1976, is pleased to introduce a **new position in its sales network**.

Over the last 8 years, Persico has taken dramatic steps forward in terms of the technology they offer to the market, having now reached a ratio of 65% of their **molds manufactured by CNC** vs. 35% by cast aluminum. These steps have increased quality, reduced manufacturing time and provided many other benefits.

Starting from January 2009, **Sergio Zilioli**, the current Sales Manager for Scandinavia, Germany and Eastern Europe, will be focused on US and Canadian markets, with the intention of bringing the latest mold technology for Rotational Molding developed by Persico to new customers there.

He will be participating in **ROTOPLAS 2008 in Chicago, Illinois between 22nd-23rd October**. You are more than welcome to come meet him at the Persico **booth (no. 214)** and gain a first-hand impression of Persico CNC capabilities from the molds on display.

He will be available for discussions on new projects, site-visits and technical support. If you already have a new project or mold you would like quoted, please send details and Sergio will be happy to discuss them with you at ROTOPLAS.

Please have a look to the **Brochure enclosed** to have an impression about the Persico Cnc Machined molds.

Here below you can find the contact details:

Persico S.p.A. | Rotational Division

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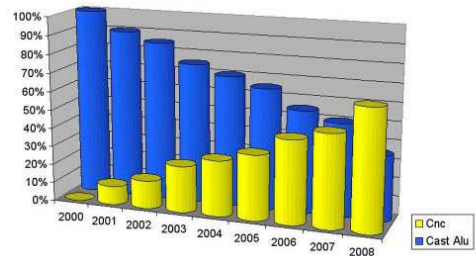
PERSICO CNC MACHINED MOLDS

FROM DESIGN TO FINISHED PRODUCT PLAYING HARD FOR YOU

MANUFACTURING REVOLUTION

Constant demand for increased quality and shorter mold delivery times from the market are the keys to the revolution of mold manufacturing in Persico.

From the year 2000 when 100% of all molds were manufactured by Cast Aluminium to 2008 during which an estimated 65% will be produced by CNC, Persico has introduced new possibilities and opened new doors into mold manufacturing for the Rotational Molding industry.



Persico molds trend 2000-2008

	2000	2001	2002	2003	2004	2005	2006	2007	2008
Cnc	0%	10%	15%	25%	30%	35%	45%	50%	65%
Cast Alu	100%	90%	85%	75%	70%	65%	55%	50%	35%

PERSICO CAPABILITIES

During the past 3 years Persico's investments have been focused on increasing CNC Machining capabilities (currently there are 20 CNC machines within Persico and a further 60 at associated partners) in order to guarantee availability of the latest technology, faster mold delivery time and the ability to manufacture more than 60 molds simultaneously..



DAY AFTER DAY BIGGER AND BIGGER

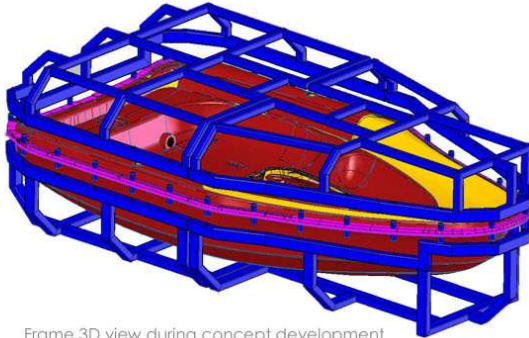
The latest investments have increased the size of mold parts which can be manufactured out of single blocks of aluminium. This brings the advantages of CNC machined molds, such as quality, tighter tolerances, improved aluminium properties and faster delivery times to large molds which have typically been manufactured only by cast aluminium.



CNC Machined Mold for a Sailing Boat 102x39x23 inches (2600x1000x600mm)

MOLD FRAME INNOVATIONS

The design of mold frames via CAD files and their manufacture by laser cutting allows the mold and frame to be produced in parallel using an advanced process to reduce human influence on final quality.



Frame 3D view during concept development



CNC Machined Mold in 4 Pieces
(a total of 35 aluminium parts joined together)
for Offshore Buoyancy Module 95x50x36 inches
(2421x1270x916mm) Courtesy of Remcon Plastics Inc.

THE BENEFITS OF COMPLEXITY

The greater the complexity, the greater the benefits to be had by choosing a CNC machined mold when compared to a cast mold. Flange assembly and the internal surface profile are extremely accurate and permit a drastic reduction of the time to complete a mold after machining. The possibility for multiple parts to be joined together after machining eliminates the limit in size and complexity that can be achieved with CNC machined molds.

THE ULTIMATE SURFACE FINISH

Starting from aluminium blocks the ability to achieve higher degrees of surface finish is guaranteed by better aluminium quality vs. cast and by the optimum internal finishing of the molds once machined.

High-gloss polished textures can be achieved much more quickly due to the advanced starting level of a machined surface, drastically reducing the cost for mold completion.



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